

SBE NEWS ALERT

Five Things Small Businesses Should Know About Export Control Reform



Small businesses are growing at unprecedented rates. They employ about half – 55 million – of the nation's private workforce and account for 99.7% percent of all employers in the U.S. Through exporting, they have the opportunity to grow even more: two-thirds of the world's purchasing power is in foreign countries. In a 2013 survey of 500 small business owners, the National Small Business Association (NSBA) found that 63% of participants who did not already export said that they would be interested in doing so, but cited lack of information on exporting as an obstacle for small businesses.

In 2009, President Obama launched the Export Control Reform (ECR) initiative, a significant effort aimed at enhancing our national and economic security through reform of the export control system—a system that had not been comprehensively updated in decades. The Commerce Department's Bureau of Industry and Security (BIS) administers export controls for commercial and some military commodities and technologies. Now, the President's ECR initiative is transferring tens of thousands of less sensitive military items from the State Department's jurisdiction to the more flexible Commerce regulations. Most are

parts and components; many are manufactured by small businesses. Moving these items to Commerce benefits small businesses because BIS's regulations allow for more nuanced distinctions among technologies, destinations, and end users than the State Department's regulations.

Here are five things small businesses should know about ECR:

1. **Who is affected?** ECR affects second and third tier small and medium suppliers in the defense industry. These sectors include aerospace, military vehicles, marine vessels, space, satellites, and electronics.
2. **ECR eases the financial burden:** Currently, exporters subject to the State Department's International Traffic in Arms Regulations (ITAR) pay \$250 per license to the State Department, even to export an item that sells for \$200. In addition, all manufacturers and exporters have to pay a minimum registration fee of \$2,250 per year, even if they don't export. Commerce, however, is prohibited by statute from charging licensing and registration fees. For an estimated

60% of former State Department registrants whose products are moving to the Commerce Department then, there are no annual registration requirements or associated fees. This directly affects the bottom line.

3. **More flexible regulations:** License Exception Strategic Trade Authorization (STA) establishes a license-free zone covering the first export transaction for many parts and components that have been transferred to Commerce. STA provides small businesses with an opportunity to ship license-free to 36 countries, so long as certain safeguards are observed.

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SMALL BUSINESS EXCHANGE

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

703 Market Street, Suite 1000

San Francisco, CA 94103

Email: sbe@sbeinc.com

Website: www.sbeinc.com

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

Publisher of
Small Business Exchange
weekly newspaper

California Sub-Bid Request Ads

Gallagher and Burk, Inc. is soliciting for DBEs for the following project:

CONSTRUCTION ON STATE HIGHWAY IN ALAMEDA COUNTY IN OAKLAND FROM 0.3 MILE SOUTH OF 7TH STREET TO 0.4 MILE SOUTH OF WEST GRAND AVENUE,
Contract No. 04-4A8104,

Federal Aid Project No. ACNHPI-880-1(071)E
OWNER: STATE OF CALIFORNIA -
 DEPARTMENT OF TRANSPORTATION
 1727 30th Street, Bidders' Exchange, MS 26,
 Sacramento, CA 95816

BID DATE: AUGUST 5, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

LEAD COMPLIANCE PLAN, CONSTRUCTION AREA SIGNS, TRAFFIC CONTROL, SWPPP, EROSION CONTROL, STREET SWEEPING, COLD PLANE, CLEARING AND GRUBBING, LANDSCAPING, CLASS 2 AGGREGATE BASE, HOT MIX ASPHALT, ASPHALT CONCRETE DIKE, TACK COAT, OBJECT MARKER, MINOR CONCRETE AND TRUCKING.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher & Burk, Inc. Gallagher & Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher & Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our office.

Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601
 Phone: (510) 261-0466 • FAX (510) 261-0478
Estimator: Alan McKean
 Website: www.desilvagates.com

An Equal Opportunity Employer

Blocks 36-39 Hardscape and Infrastructure Project Advertisement

Mission Bay Development Group, LLC is seeking Contractors for the Blocks 36-39 Hardscape and Infrastructure Project.

Scope of work for this project includes demolition, roadbase, asphalt, plane and overlay, sidewalk, storm drain, low pressure, reclaimed water, and joint trench work.

This project has a 50% SBE/LBEs goal. One set of bid documents will be distributed to each interested General Contractor.

Please contact **Cathy Serrano** of **Townsend Management, Inc.**, at (415) 355-6644 to order a bid set. A pre-bid conference will be held at 410 China Basin Street, San Francisco, CA on **Tuesday, July 29, 2014 at 2:00 PM.**

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 880 Bioswale Drainage, Oakland
Caltrans #04-4A8104
BID DATE: August 5, 2014 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, SWPPP, Storm Water Annual Report, Sweeping, Adjust Pull Box, Cold Plane AC, Clearing & Grubbing, Sod, Hydromulch, Hydroseed, Compost, AC Dike, Tack Coat, Object Marker, Vegetation Control (Minor Concrete) and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Dan Palmer

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

Robert A. Bothman

An Equal Opportunity Employer,

is requesting bids from qualified SBE subcontractors and suppliers for the following trades: traffic control, trucking, pavement markings & signage, ornamental fence, ready mix supplier, rebar, concrete pumping, site electrical.

Passenger Safety Improvements - Contract C14103

City/Location: San Jose, California

Counties: Santa Clara

Owner: Santa Clara VTA

Bid Date: Thursday July 24th at 1:30 PM

Bid documents can be viewed at our office or by contacting us for a link to access the plans and specifications.

Robert A Bothman is willing to breakout any portion of work to encourage SBE participation. Contact us for a specific item list.

Please call our office for any assistance with bonding; insurance; obtaining necessary equipment, supplies, materials; lines of credit and/or technical assistance.

Robert A. Bothman, Inc.

650 Quinn Ave • San Jose, CA 95112
 Phone: (408) 279-2277 • Fax: (408) 279-2286
Stephanie Hunt • shunt@bothman.com

Sub-Bids Requested From DBE Subcontractors & Suppliers for:

Seismic Retrofit Phase II - Butt Rd, McCabe Rd, & Marvel Ave. Bridges
Specification No. 14-14
Contract No. C51495

Federal Project No. BRLSZ-6248(032)

Owner: State of CA, Dept of Water Resources

Location: Merced CA

Bid Date: July 30, 2014 @ 2:00 PM

TRADES: Rebar, Traffic Control, Concrete, Demolition, Asbestos Testing, Paving, Trucking, Drilling, Joint Sealants, Concrete Cutting, Misc. Metals, Masonry, Surveying.

SYBLON REID

P.O. BOX 100 • Folsom, CA 95763
 Phone: (916) 351-0457 • Fax: (916) 351-1674
Contact: Karen Reichenberger

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Plans and specs are available for review at Syblon Reid office and upon request will provide assistance with drawings and specifications. Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide assistance with plans and specifications or help meet other requirements.

California Sub-Bid Request Ads

Robert A. Bothman
An Equal Opportunity Employer,

is requesting bids from qualified Small & Micro LBE (certified by the City & County of San Francisco CMD) subcontractors and suppliers for the following trades: Surveying, Asphalt Paving, Ready-Mix supplier, Lumber supplier, Trucking.

KEZAR TRACK REPLACEMENT PROJECT

CONTRACT NO. CON14-007

Project # 3231V

City/Location: San Francisco, California

Owner: City & County of San Francisco

Bid Date: July 29th at 2:30 PM

Bid documents can be viewed at our office or by contacting us for a link to access the plans and specifications.

This is a Public Works project subject to Prevailing Wage that will require Certified Payroll records be submitted on a weekly basis. We are signatory to Collective Bargaining Agreements. If any utilized subcontractors employ Operating Engineers, Laborers, Cement Masons, and Carpenters and are not signatory to these Unions, a one-job agreement will be required. 100% Payment & Performance bonds may be required from utilized subcontractors. Robert A. Bothman, Inc. utilizes a modified AGC Subcontract Agreement, which requires that all subcontractors meet specific requirements that may exceed project requirements. Insurance must be "Completed Operations Coverage", be the Primary Insurance and must include Waiver of Subrogation. Copies of all these requirements are available in our office or on our website at www.bothman.com/contracting.php

Please call our office for any assistance with bonding; insurance; obtaining necessary equipment, supplies, materials; lines of credit and/or technical assistance.

Robert A. Bothman, Inc.

650 Quinn Ave • San Jose, CA 95112
Phone: (408) 279-2277 Fax: (408) 279-2286
Stephanie Hunt
shunt@bothman.com

**Invitation to bid
JCHS Student Life Center
Construction Project**

Plant Construction Company invites subcontractors to bid on the **Jewish Community High School Student Life Center Project**. The Office of Community Investment and Infrastructure (OCII)/ Successor Agency to the SFRA certified MBE/WBE/SBE/LBE subcontractors are strongly encouraged to bid. Project has a 50% SBE goal and Work Force goal is 50% S.F. Residents with first consideration for resident of the Western Addition. A Pre-Bid Meeting will be held on Thursday, July 2nd at 10:00am at Plant Construction Company, 300 Newhall Street in SF. Bids are due on July 21st, 2014 at 11:00am. Plans and Specs are available for viewing at Plant Construction 300 Newhall Street in SF. Send Bids to Jeremy Littman of Plant Construction at (415)550-1357 fax or by e-mail: jeremy1@plantco.com.

**Five Things
Small Businesses
Should Know About
Export Control Reform**

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How can ECR help you? ECR helps small businesses by increasing the security of supply from small companies that are the second and third tier suppliers, facilitating timely and reliable supplier relationships between U.S. exporters and their foreign customer base, and enhancing their long-term health and competitiveness.

Resources: BIS recognizes that this transition requires considerable outreach and education to affected industries. This is why we work with non-profit educational groups representing small defense exporters, conduct weekly ECR conference calls open industries and companies, and have added interactive tools to our website to help U.S. companies comply with the new regulations under the ECR initiative. In addition, we provide free counseling via phone (Washington DC: 202-482-4811; BIS Western Regional Office: 949-660-0144 and 408-998-8806). We host 30 seminars and events annually, and the BIS website also has a variety of online tools and resources in our Exporter Portal.

Originally posted on the Commerce.gov Blog.

Source: The Minority Business Development Agency (MBDA)



**Hunters Point Shipyard Opportunity to provide
Professional Architectural Services
AMENDED Scope of Work**

Lennar Urban is requesting qualified, interested Companies to respond to a public request for proposals through the Office of Infrastructure and Investment of the City of San Francisco. This work will be for BLOCK 48 (Hillside) of The Shipyard Development. For more information on this AMENDED RFP, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=8304>
MBEs/WBES/SBES/LBES are encouraged to respond

**2nd Pre-Submission Conference
Wednesday, July 23rd at 2pm**

(If you attended the first Pre-Submission Conference, you do not need to attend this 2nd meeting.)

The meeting will be held at Lennar Urban, One Sansome Street, Ste 3200, SF, CA 94104

LENNAR URBAN

1 Sansome Street, Suite 3200
San Francisco, CA 94104

**Proposals must be submitted by
August 13, 2014 @ 4:00pm PST**



**Project Name: Nancy & Stephen
Grand Family House, Mission Bay Block 7E
Location: San Francisco, California
Bid Date: August 15, 2014 @ 2pm**

**Pre-Bid Conference: July 30, 2014 @ 2:00pm
Location: 180 Hubbell Street, San Francisco**

Nibbi Brothers has been selected as the General Contractor for the Nancy & Stephen Grand Family House, Mission Bay Block 7E project in San Francisco, CA. We are in receipt of Bid documents and are currently requesting bids from qualified subcontractors including those SBES/LBES certified for DIV 1-33. The project consists of a new four story type V-A woodframe building over one story type I concrete ground floor on grade. The project is a total of 89,194 s.f. and will accommodate up to 80 families in 8 clusters of 10 guest suites with shared living, dining and supportive services. The Office of Community Investment and Infrastructure (OCII) has established a participation goal for this project at 50% SBE/LBE goal with first consideration for San Francisco-based MBES, WBES and SBES.

To obtain bid and contract documents please email **Kristin Medwick at kristinm@nibbi.com**.

For information regarding this project please contact

**Logan Daniels, Project Manager via email
logand@nibbi.com**



Public Legal Notices

MCCARTHY BUILDING COMPANIES, INC.

ANNOUNCEMENT TO PREQUALIFIED BIDDERS AND ADVERTISEMENT FOR SUBCONTRACTOR BIDS FOR UCSF CLINICAL SCIENCES BUILDING AND OPTIONAL UC HALL SEISMIC RENOVATION PROGRAM

PROJECT NOTICE

McCarthy Building Companies, Incorporated, hereinafter called MBC, is requesting bids and intends to award lump sum subcontracts to subcontractors by competitive bidding for Plaster/Paint and Design-Build Scaffold for the following project:

CSB DECANT - INTERIM MEASURES FOR UCH TEMP OCCUPANCY (Façade Stabilization Only)

Project No.: M2670

MBC Project No.: CM-0021

UNIVERSITY OF CALIFORNIA,
SAN FRANCISCO

This project consists of providing temporary protection to the exterior of UC HALL to mitigate debris hazards from deteriorating exterior stone and terracotta assemblies falling on adjacent public way and building rooftops, mechanical equipment & skylights. Selective construction and erection of protective assemblies in locations identified according to UC Hall Stabilization Report. Selective demolition to occur as required for installation of protective assemblies. Spot removal and patching of deteriorating exterior finishes at identified points.

UC Hall is located at the Parnassus Campus located at 533 Parnassus Avenue, San Francisco. CA 94143.

Bid Documents will be available beginning **July 22, 2014 at 12:00 PM P.S.T.**

Bidders will obtain complete sets of the Bid Documents from the issuing office through the UC SRS (Supplier Registration and Sourcing) system after Bidder has registered with UC SRS System. Bidders are required to register as a new user and complete registration form using LINK: <https://suppliers.sciquest.com/UCOP/>. Once registered, Bidder will receive an SRS invitation via electronic mail to retrieve the Bid Documents. Bidders that are already registered in SRS will automatically receive an SRS invitation via electronic mail on the Date/Time that Bid Documents are available. Contact Judy Gee at jgee@mccarthy.com with any UC SRS questions. Subject line of the email should state UC SRS Question.

Only prequalified bidders will be allowed to submit a Bid on this project for the following Work Categories:

Work Category 2: Plaster and Paint – B or (C-35 and C-33)

Work Category 3: Design-Build Scaffold – D-39

A voluntary pre-bid conference and site visit will be conducted on **July 29th, 2014 at 10 a. m.** Participants shall meet in Room 367 of UC HALL at 533 Parnassus Avenue, San Francisco, California 94143. For further information and directions, contact Kevin Lew with MBC at 415-364-1362 or klew@mccarthy.com.

Bids will only be received using the UC SRS system accessible through <https://suppliers.sciquest.com/UCOP/>

Bids must be submitted to UC SRS system on or before **August 12th 2014 at 2:00 p. m.**

Bids will be opened after 2:05 p.m. on the Bid Date.

Prior to the Bid Deadline and after bid opening, the University may establish a new Bid Deadline no earlier than 24 hours from the prior Bid Deadline, if no material changes are made to the bidding documents, and no earlier than 72 hours if material changes are made. In such event the University will, at a minimum, notify all persons or entities known by the University to have received a complete set of Bidding Documents and who has provided a street address and/or facsimile number for receipt of any written pre-bid communications.

Bid Security in the amount of 10% of the Lump Sum Base Bid, excluding alternates, shall accompany each Bid. The Surety issuing the Bid Bond shall be, on the Bid Deadline, an admitted surety insurer (as defined in the California Code of Civil Procedure Section 995.120).

The successful Bidder will be required to have the California current and active contractor's license listed above at the time of submission of the Bid.

The project will be insured under a University Controlled Insurance Program ("UCIP") providing workers' compensation and employer's liability insurance coverage, commercial general liability insurance coverage, and excess liability insurance coverage for Work performed on or at the Project site ("UCIP Coverages"). All insurance policies required to be obtained by design build and lump sum Subcontractors shall be subject to approval by MBC and University for form and substance. All such policies shall be issued by a company rated by Best as A- or better with a financial classification of VIII or better, or have equivalent rating by Standard and Poor's or Moody's.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

The estimated values for the following trade bid packages are:

M2670-WC 2: Plaster and Paint | \$60,000 to \$70,000

M2670-WC 3: Design-Build Scaffold |
\$280,000 to \$340,000

THE REGENTS OF THE UNIVERSITY
OF CALIFORNIA
University of California, San Francisco
July, 2014

UCLA

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ADVERTISEMENT FOR CM/CONTRACTOR PREQUALIFICATION **RE-ADVERTISED**

NOTE: Bidders who successfully prequalified during the initial prequalification period for this project are not required to submit any further documentation, nor attend the below-specified Prequalification Conference.

The following is a summary of a full Advertisement for Prequalification (CM/Contractor) posted on the UCLA Online Planroom website (<https://www.uclaplanroom.com/>). **All interested parties must go to the Website for complete information.**

Subject to conditions prescribed by the University of California, Los Angeles, responses to the University's prequalification documents for a CM at Risk contract (on which the University is considering utilizing Best Value Selection methodology) are sought from prospective general contractor bidders (hereafter "bidders") for the following project:

Project Name: Football Performance Center

Project Number: 943971.01

General Description of Work: Football Performance Center: The Project shall construct a 72,000 gsf building to accommodate the football program at UCLA. Site Precinct Scope: The site precinct scope shall upgrade existing infrastructure including sewer, storm drain, electrical and telecommunications to support the new building and future development within the adjacent area. **Refer to website for complete description.**

Anticipated Contract Value is \$43,000,000.

Prequalification Documents Available at:
<https://www.uclaplanroom.com>

Prequalification Document Submittal Locations:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365
Los Angeles, California 90095-1365
310-825-7015

OR

UCLA Planroom website
<https://www.uclaplanroom.com>

Dates:

Prequalification Document Availability:
July 17, 2014

Mandatory Prequalification Conference:
July 24, 2014

Beginning promptly at 1:30 p.m.
(THERE IS NO GRACE PERIOD)
Prequalification Submittal Deadline:
3:00 p.m., August 5, 2014

License Requirement: B-License (General Building)

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CALIFORNIA